

**Board of Trustees** Strategic Partnerships and Advancement Committee

September 27, 2024

## Agenda Item

DISC-2: Fiscal Year 2024-2025 Attainment and Division Goals

# **Proposed Action**

The Strategic Partnerships and Advancement Committee is asked to review this report focused on high-level strategic toward ensuring UCF's revenue sustainability.

# **Authority for Action**

N/A

**Supporting Documentation Included** Attachment A: Fiscal Year 2024-2025 Attainment and Division Goals Presentation

## Facilitators/Presenters

Rodney Grabowski, Senior Vice President, UCF Advancement and Partnerships, and Chief Executive Officer, UCF Foundation, Inc.

#### Summary of Key Observations/Recommendations

- Advancement and Partnerships is actively working to achieve the 2027 Strategic Plan goal of \$100 million in annual attainment, setting the current fiscal year's goal at that amount.
- Current attainment as of August 22, 2024, sits at \$3.2 million. \$13.3 million is projected to close by September 30, 2024.
- Advancement and Partnerships is actively focused on endowment growth from \$241 million (current) to \$350 million by 2027.

## Additional Background

Overall attainment figures historically include \$77.5 million in 2021, \$75.8 million in 2022, \$114.3 million in 2023, and \$104.4 million in 2024.

## Implementation Plan

Advancement and Partnerships is working toward \$100 million in annual, sustained attainment as well as growth of the endowment. The attainment goal for the current fiscal year is \$110 million.

### **Resource Considerations**

The impact of successful fundraising will expand access to higher education and help to make it affordable through scholarships and resources. This informational item will not result in any additional costs to the University.